

Domestic Sales Team



Drew Allen

President & CEO

drewa@gracetechnologies.com

Phone: 563.823.5503



Tom O'Brien

*Chief Operating Officer
and Chief of Staff*

tomo@gracetechnologies.com

Phone: 563.844.8319



Kevin Zamzow

Director of Product Marketing

kevinz@gracetechnologies.com

Phone: 608.628.0134



Adarsh

Director of GraceSense™ IIoT

adarsh@gracetechnologies.com

Phone: 262.875.7055



Chris Schneck

*Sales Operations and
Business Development Manager*

chriss@gracetechnologies.com

Phone: 563.823.5534

Industry Specialists



Nikki VenHorst

*Director of Marketing and
Customer Service*

nikkiv@gracetechnologies.com

Phone: 563.823.5517



Shannon Whiting

Senior Channel Manager

shannone@gracetechnologies.com

Phone: 563.210.2705



Emma Wentzel

Channel Marketing Coordinator

emma@gracetechnologies.com

Phone: 563.844.8310



Morgan McNeal

*Business Development
Team Lead*

morganm@gracetechnologies.com

Phone: 563.823.5531



Shelly DeGrate

HSM Industry Specialist

shellyd@gracetechnologies.com

Phone: 713.819.5634

Industry Specialists



Brian Tiehen

*Senior Sales Engineer-
Gulf Coast & Oil and Gas*

briant@gracetechnologies.com

Phone: 281.743.6397



Muhammad Muzammil

*Commercial Manager Critical
Power and Data Center
Infrastructure*

muhammedm@gracetechnologies.com

Phone: 919.717.6728



Nick Augustine

*IIoT Business Development
and Training Coordinator*

nicka@gracetechnologies.com

Phone: 563.823.5521



Jonathan Rayford

*Business Development
Coordinator - IIoT*

jonathanr@gracetechnologies.com

Phone: 563.844.8317



Darrius Martin

*Business Development
Coordinator - Proxxi*

darriusm@gracetechnologies.com

Phone: 563.844.8316

Field Application Engineers



Jacob Wistinghausen

Field Application Engineer

jacobw@gracetechnologies.com

Phone: 563.823.5535



Trace Haage

Field Application Engineer

traceh@gracetechnologies.com

Phone: 563.823.5535



Kevin Perez

Field Application Engineer

kevinp@gracetechnologies.com

Phone: 956.280.1704



Angie Balk

Inside Sales Team Lead

angieb@gracetechnologies.com

Phone: 563.823.5521



Inside Sales Team

sales@gracetechnologies.com

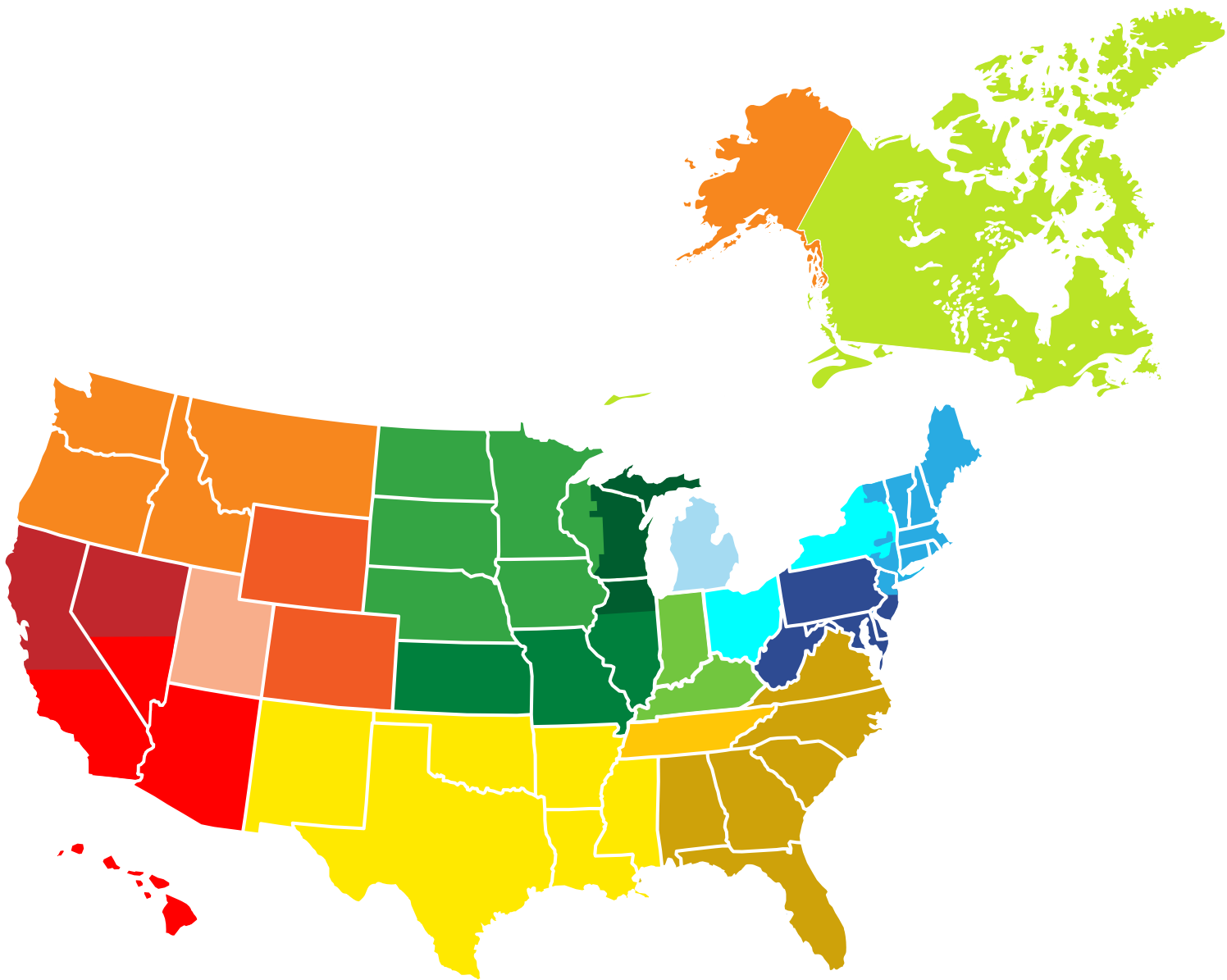
563.386.9596

800.280.9517

563.386.9639



Domestic Sales Coverage





Steve Doninger
Regional Sales Manager
stephend@gracetechnologies.com
Phone: 563.823.5516



Rachel Stahle
Business Development Coordinator
rachels@gracetechnologies.com
Phone: 563.844.8315

Rep Agency	Email	Coverage
I-Pro Inc.	admin@iprorep.com	WY and CO
Unified Solutions Northwest	rhonda.vaught@usxnw.com	WA, OR, ID, MT, and AK
Cal Tec	jack@caltecsales.com	UT



Justin Young
Area Sales Manager
justiny@gracetechnologies.com
Phone: 415.238.2771



Rachel Stahle
Business Development Coordinator
rachels@gracetechnologies.com
Phone: 563.844.8315

Rep Agency	Email	Coverage
Cal North	michaelangus@calindustrial.com	Northern CA and Northern NV
Cal South	bobschwing@calindustrial.com	AZ, Southern CA, Southern NV, and HI



Jimmie Finister
Area Sales Manager - South
jimmief@gracetechnologies.com
Phone: 281.898.8128



Ray Freeman
Business Development Coordinator
rayf@gracetechnologies.com
Phone: 563.844.8311

Rep Agency	Email	Coverage
TEC Sales	sales@tec-sales.com	NM, TX, OK, AR, LA, and MS



Connor Weaver
Area Sales Manager
connorw@gracetechnologies.com
Phone: 404.936.8730



Ray Freeman
Business Development Coordinator
rayf@gracetechnologies.com
Phone: 563.844.8311

Rep Agency	Email	Coverage
IS/M	sales@industrialsales-marketing.com	AL, GA, FL, SC, NC, and VA
PowerSource	nick@powersource.com	AR, TN, and MS



Ben Paper
Area Sales Manager
benp@gracetechnologies.com
Phone: 563.823.5539



Larry Jones
Business Development Coordinator
larryj@gracetechnologies.com
Phone: 563.844.8314

Rep Agency	Email	Coverage
JF Nolan	support@jfnolan.com	Eastern WI, Northern IL
Meglio	orders@meglio.com	Southern IL, MO, KS
PCS	jason.hopper@electricpcs.com	MN, IA, NE, ND, SD, and Western WI
Advanced Industrial Marketing (AIM)	info@advindmfg.com	IN and KY
Turck Canada	sales.canada@turck.com	Canada

East Territory



Michael Lopez

Field Sales Specialist

mlopez@gracetechnologies.com

Phone: 734.664.8799



Karly Krisby

Business Development Coordinator

karlyk@gracetechnologies.com

Phone: 563.823.5513

Rep Agency	Email	Coverage
Anderson Controls & Safety Solutions	sharman@AndersonCSS.com	DE, MD, Southern NJ, PA, WA DC, and WV
GSA Optimum	sales@gsatech.com	CT, MD, MA, NH, Northern NJ, NY City Surrounding Area, Northeast NY RI, and VT
Paul Davis Automation	www.pauldavisautomation.com/	OH and NY
McAuliffe	matt@mmcsales.com	MI

General Sales Information

Financial Information	
Financial Controller:	Hana Strickler
Accounts Payable:	Nancy Slinsky
Accounting Department:	accounting@gracetechnologies.com
Payment Terms:	Net 30, 2% Finance Fee for payments past 30 days
Special Pricing Agreement (SPA):	RSM in the territory (<i>for RSM's see the following pages</i>)

General Sales Contact Information	
Company Contact Information:	(563) 386-9596 • 1-800-280-9517
Physical Address:	1515 East Kimberly Road, Davenport, IA 52807
General Inquiries:	sales@gracetechnologies.com
Order Inquiries & Where to Send Orders:	orders@gracetechnologies.com